




ENCUENTRO EMPRESARIAL CHILE - INDIA

Outlook on Chile – India Trade Relations.

Jorge Bunster Betteley
General Director for International Economic Affairs
Ministry of Foreign Affairs
Santiago, October 8th, 2010



Chile & India in Numbers

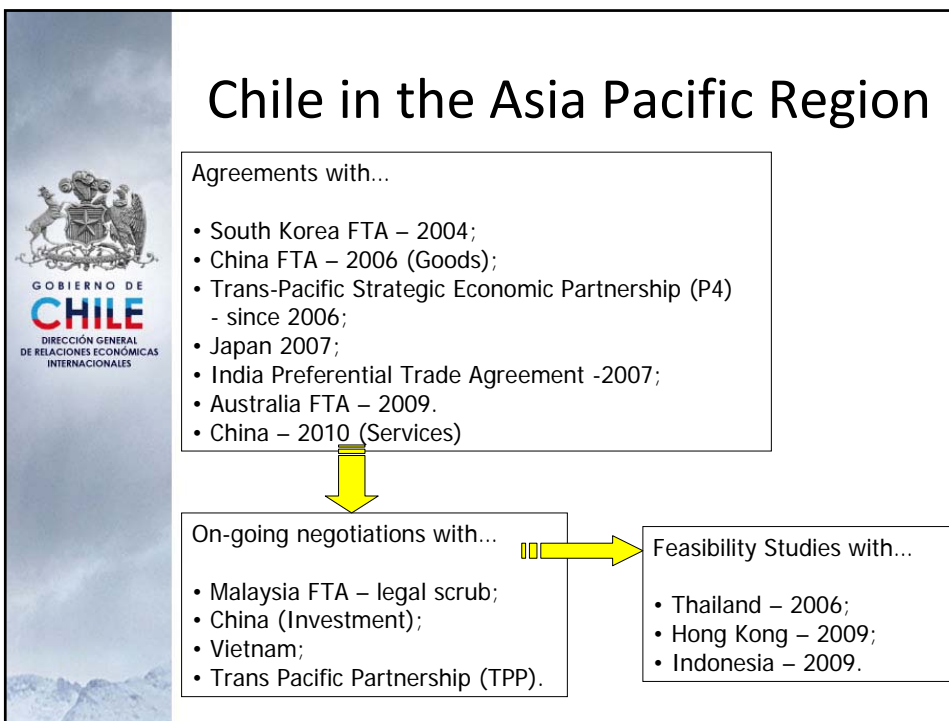
	India	Chile
Population (MM)	1.156	16.6
% Urban	29 %	86%
GDP US\$ BN	1.235	162
GDP per Capita (US\$)	3.100	14.600
(X+M)/GDP	41 %	58 %
Religion	80 % Hinduism 13 % Muslim 2 % Christian	85% Christian
Official Languages	Hindi, English and 16 other	Spanish
Main Exports	<ul style="list-style-type: none"> • Pearls • Mineral fuels • Electronic equipment 	<ul style="list-style-type: none"> • Copper • Fresh Fruits • Fish

Bilateral Trade

Bilateral Trade									
2004- january-june 2010									
(US\$ Millions)									
	2004	2005	2006	2007	2008	Avg. Growth 2004 - 2008	January - June		
							2009	2010	% Change
1. Total Exports	413	496	1,611.3	2,306.3	1,377.3	61.9%	587.9	722.7	22.9%
Copper Exports	383.4	449.7	1,559.7	2,195.4	1,274.2	65.7%	525.6	661.4	25.8%
Cellulose Exports	-	-	0.7	4.2	8.1	314.9%	11.8	15.9	34.9%
Total exports without copper nor cellulose	29.6	46.3	50.9	106.7	95.1	41.2%	50.6	45.4	-10.2%
Iodine	9.3	17.1	18.7	25.3	27.0	33.8%	13.8	14.2	0.8%
Apples	0.8	0.8	2.3	7.8	11.7	119.1%	3.1	13.3	329%
Molybdenum	2.1	1.6	1.1	12.6	17.1	256.5%	2.5	0.3	-88%
Wine	0.1	0.24	0.3	0.4	0.6	62.3%	0.3	0.4	18%
Salmon & Trouts	0.2	0.1	-	-	-	-	-	-	-
2. Total Imports	100.8	134.8	184.8	239.3	507.3	53.1%	186.8	216.3	15.8%
Vehicles	6.1	11.2	19.4	39.1	79.8	90.6%	17.8	43.7	145.5%
Textiles	20.1	20.8	21.1	22.8	24.8	5.4%	11.1	12.3	10.8%
Sulphuric Acid	-	-	-	11.0	91.7	-	1.1	5.3	420%
Tubes for pipelines	-	-	-	-	63.2	-	30.5	-	-
Trade Balance	312.2	361.2	1,426.5	2,067.0	870.0	76.2%	415.5	525.3	26.4%
Trade Exchange (1+2)	513.8	630.8	1,796.1	2,545.6	1,884.6	55.8%	774.8	939.0	21.2%

Chile's Free Trade Agreement Network





Preferential Trade Agreement (PTA) Chile - India

- Signed in March 2006 and in force since August, 2007.
- The PTA covers, 296 Indian products and 178 Chilean, which at the moment of entry into force equaled 91% and 98% of Indian and Chilean total exports respectively.
- Chilean products received an average of 20% reductions in tariffs.
- Despite the increase in trade flows between both countries, thanks to the PTA, the Agreement must be seen as a first step.

Challenges ahead...



Gobierno de
CHILE
DIRECCIÓN GENERAL
DE RELACIONES ECONÓMICAS
INTERNACIONALES

- Further deepen tariff reductions and enlarge the scope of the current Agreement by increasing the number of products.
- For this reason, during August, a round of negotiations was held in New Delhi where both countries discussed options to enlarge the scope to more than 1000 products.
- Chile and India are at a moment in their bilateral relationship where not only a further liberalization could be possible, but also, the inclusion of new disciplines such as services, investment, government procurement and tourism could help increase trade flows.
- Promote reciprocal investment.

ProChile Trade Office in New Delhi



Gobierno de
CHILE
DIRECCIÓN GENERAL
DE RELACIONES ECONÓMICAS
INTERNACIONALES

- Promotion Activities.
 - Chilean Wine and Food Festival in New Delhi in September.
 - Participation in fairs
 - Bangalore IT Biz in November – Information Technology;
 - IMME 2010 India – Mining industry.
- Contact points:
 - Mr. Nestor Riveros, Trade Director in New Delhi
 - nriveros@prochileindia.com
 - Mr. Emilio Araya, Agricultural Counselor
 - earaya@chileindia.com

